

Persistent Systems Limited

BALANCE SHEET AS AT MARCH 31, 2014

	Notes	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	4	400.00	400.00
Reserves and surplus	5	11,618.68	9,660.44
		12,018.68	10,060.44
Non-current liabilities			
Long term borrowings	6	31.87	14.20
Other long term liabilities	7	0.89	0.36
Long-term provisions	8	93.23	79.87
		125.99	94.43
Current liabilities			
Trade payables	9	271.89	230.57
Other current liabilities	9	335.84	196.34
Short-term provisions	10	731.05	709.68
		1,338.78	1,136.59
TOTAL		13,483.45	11,291.46
ASSETS			
Non-current assets			
Fixed assets			
Tangible assets	11.1	2555.19	2,638.35
Intangible assets	11.2	162.85	240.48
Capital work-in-progress		304.67	346.26
		3,022.71	3,225.09
Non-current investments	12	1,441.20	750.30
Deferred tax assets (net)	13	136.46	111.78
Long term loans and advances	14	459.43	627.12
Other non-current assets	15	465.57	526.29
		5,525.37	5,240.58
Current assets			
Current investments	16	4,071.36	3,116.18
Trade receivables	17	2,265.93	2,033.99
Cash and bank balances	18	589.37	298.08
Short term loans and advances	19	362.34	265.75
Other current assets	20	669.08	336.88
		7,958.08	6,050.88
TOTAL		13,483.45	11,291.46

Summary of significant accounting policies

3

The accompanying notes are an integral part of the financial statements

As per our report of even date

For S.R. BATLIBOI & CO LLP
ICAI Firm registration no. 301003E
Chartered Accountants

per Paul Mares
Partner
Membership no. 105754

For JOSHI APTE & CO.
ICAI Firm registration no. 104370W
Chartered Accountants

per C. K. Joshi
Partner
Membership no. 030428

For and on behalf of the Board of Directors of
Persistent Systems Limited

Dr. Anand Deshpande
Chairman and
Managing Director

Kiran Umrookar
Director

Rohit Kamat
Chief Financial Officer

Amit Atre
Company Secretary

Place: Pune
Date : April 19, 2014

Place: Pune
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Persistent Systems Limited**STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2014**

	Notes	For the year ended	
		March 31, 2014	March 31, 2013
		In ₹ Million	In ₹ Million
Income			
Revenue from operations (net)	21	11,841.16	9,967.51
Other income	22	371.28	288.30
Total revenue (A)		12,212.44	10,255.81
Expenses			
Employee benefit expenses	23.1	5,581.70	4,778.60
Cost of technical professionals	23.2	1,094.57	973.08
Other expenses	24	1,531.73	1,440.83
Finance cost		0.53	0.36
Depreciation and amortization expense	11.3	584.08	596.95
Total expenses (B)		8,792.61	7,789.82
Profit before tax (A - B)		3,419.83	2,465.99
Tax expense			
Current tax		970.60	692.56
Tax credit in respect of earlier years		(11.79)	(9.37)
Deferred tax charge / (credit)		(24.68)	(35.29)
Total tax expense		934.13	647.90
Net profit for the year		2,485.70	1,818.09
Earnings per equity share	25		
[Nominal value of share ₹ 10 (Previous year: ₹ 10)]			
Basic (In ₹)		63.89	47.12
Diluted (In ₹)		62.14	45.45
Summary of significant accounting policies	3		

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ICAI Firm registration no. 301003E
Chartered Accountants

per Paul Alvares
Partner
Membership no. 105754

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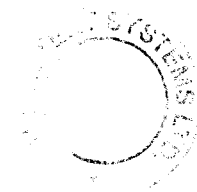
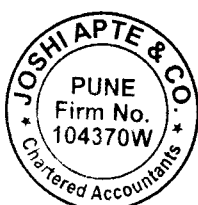
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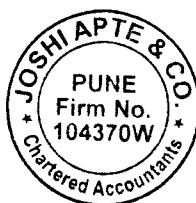
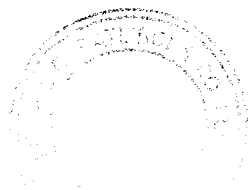
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Persistent Systems Limited**CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2014**

	For the year ended March 31, 2014 In ₹ Million	For the year ended March 31, 2013 In ₹ Million
Cash flow from operating activities		
Profit before tax	3,419.83	2,465.99
Adjustments for:		
Interest income	(111.04)	(97.77)
Finance cost	0.53	0.36
Dividend income	(168.92)	(155.23)
Depreciation and amortization expense	584.08	596.95
Unrealised exchange (gain)/ loss (net)	31.62	8.97
Exchange loss / (gain) on derivative contracts	19.59	(89.79)
Exchange (gain)/ loss on translation of foreign currency cash and cash equivalents	18.93	(1.31)
Bad debts	30.90	30.59
Provision for doubtful receivables (net)	-	66.70
Provision for doubtful receivables written back (net)	(25.70)	-
Employee stock compensation expenses	-	0.94
Provision for doubtful deposits (net)	-	27.73
Provision for doubtful deposit written back (net)	(1.11)	-
Provision for doubtful advances (net)	0.45	-
Intercompany deposits written off	3.90	-
Provision for diminution in value of non current investments	0.05	-
Profit on sale of investments (net)	(54.50)	(13.09)
(Profit)/ loss on sale of fixed assets (net)	3.32	(3.89)
Operating profit before working capital changes	3,751.93	2,837.15
Movements in working capital :		
(Increase) in trade receivables	(307.80)	(481.77)
(Increase) in other current assets	(206.10)	(121.21)
(Increase) in loans and advances	(26.30)	(12.37)
Increase in trade payables and current liabilities	154.09	8.86
(Decrease)/ Increase in provisions	(12.07)	171.32
Operating profit after working capital changes	3,353.75	2,401.98
Direct taxes paid (net of refunds)	(920.22)	(464.04)
Net cash generated from operating activities	(A) 2,433.53	1,937.94
Cash flows from investing activities		
Payment towards capital expenditure	(386.04)	(570.71)
Proceeds from sale of fixed assets	2.67	4.09
Investment in subsidiary	(74.88)	-
Purchase of non current investments	(616.07)	(50.00)
Purchase of current investments	(12,389.00)	(10,908.44)
Proceeds from sale / maturity of current investments	11,591.27	9,846.35
Investments in bank deposits having original maturity over three months	(23.49)	(510.00)
Maturity of bank deposits having original maturity over three months	31.26	900.75
Inter corporate deposits placed	-	(325.38)
Inter corporate deposits refunded	37.59	50.00
Interest received	42.18	106.00
Dividend received	65.96	29.47
Net cash (used in) investing activities	(B) (1,718.55)	(1,427.87)
Cash flows from financing activities		
Proceeds from long term borrowings	17.67	7.66
Dividend paid	(439.76)	(339.72)
Tax on dividend paid	(74.78)	(55.15)
Net cash (used in) financing activities	(C) (496.87)	(387.21)

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Persistent Systems Limited**CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2014**

	For the year ended March 31, 2014	For the year ended March 31, 2013
	In ₹ Million	In ₹ Million
Net increase / (decrease) in cash and cash equivalents (A + B + C)	218.11	122.86
Cash and cash equivalents at the beginning of the year	267.88	143.71
Effect of exchange differences on translation of foreign currency cash and cash equivalents	(18.93)	1.31
Cash and cash equivalents at the end of the year	467.06	267.88
Components of cash and cash equivalents		
Cash on hand	0.10	0.14
Balances with banks		
On current accounts #	107.55	57.75
On saving accounts	0.01	0.28
On Exchange Eamer's Foreign Currency accounts	358.56	209.11
On unpaid dividend accounts*	0.84	0.60
Cash and cash equivalents as per note 18	467.06	267.88

Out of the balance the Company can utilise ₹ 16.28 million (Previous year ₹ 3.75 million) only towards research and development activities specified in the loan agreement.

* The Company can utilize these balances only towards settlement of the respective unpaid dividend.

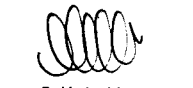
Summary of significant accounting policies - Refer note 3

As per our report of even date

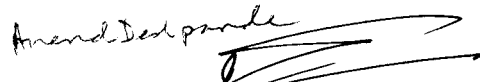
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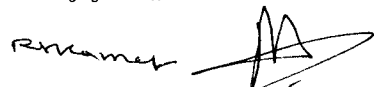

per Paul Alvares
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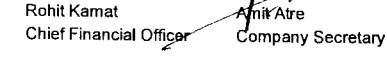
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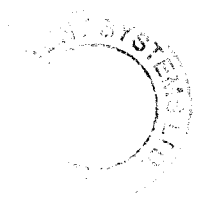
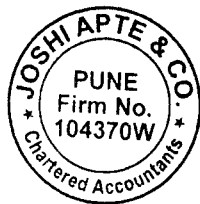
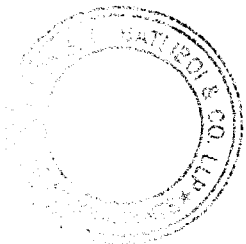
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1. Nature of operations

Persistent Systems Limited (the "Company") is a public Company domiciled in India and incorporated under the provisions of the Companies Act, 1956 (the "Act"). The shares of the Company are listed on Bombay Stock Exchange and National Stock Exchange. The Company is a global company specializing in software products, services and technology innovation. The Company offers complete product life cycle services.

2. Basis of preparation

The financial statements of the Company for the year ended March 31, 2014 have been prepared in accordance with generally accepted accounting principles in India (Indian GAAP) to comply in all material respects with the Accounting Standard notified under the Companies (Accounting Standards) Rules, 2006, (as amended) and the relevant provisions of the Companies Act, 1956 read with general circular 15/2013 dated September 13, 2013, issued by the Ministry of Corporate Affairs, in respect of section 133 of the Companies Act, 2013. These financial statements are prepared on an accrual basis and under the historical cost convention except derivative financial instruments which have been measured at fair value. The accounting policies are consistently applied by the Company during the year and are consistent with those used in previous year.

3. Summary of significant accounting policies**(a) Use of estimates**

The preparation of the financial statements in conformity with Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent liabilities at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

(b) Tangible fixed assets

Tangible fixed assets are stated at cost, less accumulated depreciation and accumulated impairment losses, if any. The cost comprises the purchase price and directly attributable costs of bringing the asset to its working condition for its intended use. Any trade discounts and rebates are deducted in arriving at the purchase price. Capital work-in-progress includes cost of fixed assets that are not ready to be put to use.

Subsequent expenditure related to an item of fixed asset is added to its book value only if it increases the future benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing fixed assets, including day-to-day repair and maintenance expenditure and cost of replacing parts, are charged to the statement of profit and loss for the period during which such expenses are incurred.

Gains or losses arising from disposal of fixed assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

(c) Intangible assets**(i) Acquired intangible assets**

Intangible assets including software licenses of enduring nature and contractual rights acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Cost comprises the purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use.

Gains or losses arising from disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is disposed.

(ii) Research and development cost

Research costs are expensed as incurred. Development expenditure incurred on an individual project is recognized as an intangible asset when the Company can demonstrate:

- technical feasibility of completing the intangible asset so that it will be available for use or sale;
- its intention to complete the asset;
- its ability to use or sell the asset;
- how the asset will generate probable future economic benefits;
- the availability of adequate resources to complete the development and to use or sell the asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during development.

Such development expenditure, until capitalization, is reflected as intangible assets under development.

Following the initial recognition, internally generated intangible assets are carried at cost less accumulated

amortization and accumulated impairment losses, if any. Amortization of internally generated intangible asset begins when the development is complete and the asset is available for use.

(d) Depreciation and amortization

Depreciation on tangible fixed assets is provided using the Straight Line Method ('SLM') as per the useful lives of the assets estimated by the management, or at the rates prescribed under schedule XIV of the Companies Act, 1956, whichever is higher.

A comparative statement of rates of depreciation followed by the Company and applicable rates as per the schedule XIV of the Companies Act, 1956 is as below:

Assets *	Rates (SLM)	Rates as per Schedule XIV (SLM)
Buildings	4.00%	1.63%
Computers	33.33%	16.21%
Office equipments	20.00%	4.75%
Plant and equipment	20.00%	4.75%
Plant and equipment (Windmill)	5.00%	4.75%
Furniture and fixtures	20.00%	6.33%
Vehicles	20.00%	9.50%
Software / Acquired contractual rights	16.66% to 33.33%	16.21%

*Individual assets whose cost does not exceed ₹ 5,000 are fully depreciated in the year of acquisition.

Leasehold land is amortized on straight line basis over the period of the lease which is 95 years. Leasehold improvements are amortized on a straight line basis over a period of 6 years.

Intangible assets are amortized on a straight line basis over the period of expected future economic benefits i.e. over their estimated useful lives.

Acquired contractual rights are amortized on straight line basis over their estimated useful lives commencing from the day it is made available for use.

(e) Impairment of tangible and intangible assets

The carrying amounts of assets are reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors.

Recoverable amount of intangible under development that is not yet available for use is estimated at least at each financial year end even if there is no indication that the asset is impaired.

An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

(f) Borrowing costs

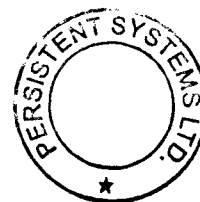
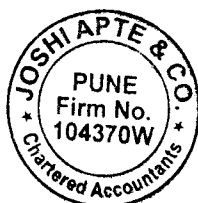
Borrowing cost includes interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings.

Borrowing costs directly attributable to the acquisition, construction or development of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

(g) Leases***Where the Company is a lessee***

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases.

Operating lease payments are recognized as an expense in the statement of profit and loss on a straight-line basis over the lease term.



(h) Investments

Investments which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties.

Current investments are carried in the financial statements at lower of cost and fair value, determined on category of investment basis. Long-term investments presented in the financial statements are carried at cost. However, provision for diminution in value is made to recognize a decline, other than temporary decline, in the value of investments.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

(i) Revenue recognition

Revenue is recognized to the extent it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

(i) Income from software services

Revenue from time and material engagements is recognized on time proportion basis as and when the services are rendered in accordance with the terms of the contracts with customers.

In case of fixed price contracts, revenue is recognized based on the milestones achieved as specified in the contracts, on proportionate completion basis.

Revenue from royalty is recognized in accordance with the terms of the relevant agreements.

Revenue from maintenance contracts is recognized on a pro-rata basis over the period of the contract.

Unbilled revenue represents revenue recognized in relation to work done on time and material projects and fixed price projects until the balance sheet date for which billing has not taken place.

Unearned revenue represents the billing in respect of contracts for which the revenue is not recognized.

The Company collects service tax and value added taxes (VAT) on behalf of the government and, therefore, these are not economic benefits flowing to the Company. Hence, they are excluded from revenue.

(ii) Interest

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable. Interest income is included under the head 'Other income' in the statement of profit and loss.

(iii) Dividend

Dividend income is recognized when the Company's right to receive dividend is established by the reporting date. Dividend income is included under the head 'Other income' in the statement of profit and loss.

(j) Foreign currency translation**(i) Foreign currency transactions and balances*****Initial recognition***

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

Conversion

Foreign currency monetary items are reported using the exchange rate prevailing at the reporting date. Non-monetary items, which are measured in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction. Non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates at the date when the values were determined.



Exchange differences

Exchange differences arising on conversion / settlement of foreign currency monetary items and on foreign currency liabilities relating to fixed assets acquisition are recognized as income or expenses in the period in which they arise.

Forward exchange contracts not intended for trading or speculation purposes covered by AS-11 "The effects of changes in Foreign Exchange rates"

The premium or discount arising at the inception of forward exchange contracts is amortized and is recognized as an expense/ income over the life of the contract. Exchange differences on such contracts are recognized in the statement of profit and loss in the reporting period in which the exchange rates change. Any profit or loss arising on cancellation or renewal of such forward exchange contract is also recognized as income or as expense for the reporting period.

Forward exchange contracts not intended for trading or speculation purposes, classified as derivative financial instruments

The Company has adopted principles of AS-30-"Financial Instruments: Recognition and Measurement" issued by the Institute of Chartered Accountants of India (ICAI), to the extent that the adoption did not conflict with existing notified accounting standards and other authoritative pronouncements of the company law and other regulatory requirements.

As per the accounting principles laid down in AS-30 relating to cash flow hedges, derivative financial instruments which qualify for cash flow hedge accounting are fair valued at balance sheet date and the effective portion of the resultant loss / (gain) is debited / (credited) to the hedge reserve and the ineffective portion is recognized to the statement of profit and loss. Derivative financial instruments are carried as forward contract receivable when the fair value is positive and as forward contract payable when the fair value is negative.

Changes in the fair value of derivative instruments that do not qualify for hedge accounting are recognized in the statement of profit and loss as they arise.

Hedge accounting is discontinued when the hedging instrument expires or is sold, or terminated, or exercised, or no longer qualifies for hedge accounting. Any cumulative gain or loss on the hedging instrument recognized in hedge reserve is transferred to the statement of profit and loss when the forecasted transaction occurs or affects profit or loss or when a hedged transaction is no longer expected to occur.

Translation of integral and non-integral foreign operation

The Company classifies all its foreign operations as either "integral foreign operations" or "non-integral foreign operations."

The financials statements of the integral foreign operations are translated as if the transactions of the foreign operations have been those of the Company itself.

The assets and liabilities of a non-integral foreign operation are translated into the reporting currency at the exchange rate prevailing at the reporting date. Their statement of profit and loss are translated at exchange rates prevailing at the dates of transactions or weighted average rates, where such rates approximate the exchange rate at the date of transaction. The exchange differences arising on translation are accumulated in the foreign currency translation reserve. On disposal of a non-integral foreign operation, the accumulated foreign currency translation reserve relating to that foreign operation is recognized in the statement of profit and loss.

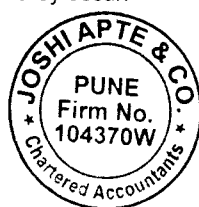
When there is a change in the classification of a foreign operation, the translation procedures applicable to the revised classification are applied from the date of the change in the classification.

(k) Retirement and other employee benefits**(i) Provident fund**

Provident fund is a defined contribution plan covering eligible employees. The Company and the eligible employees make a monthly contribution to the provident fund maintained by the Regional Provident Fund Commissioner equal to the specified percentage of the basic salary of the eligible employees as per the scheme. The contributions to the provident fund are charged to the statement of profit and loss for the year when the contributions are due. The Company has no obligation, other than the contribution payable to the provident fund.

(ii) Gratuity

Gratuity is a defined benefit obligation plan operated by the Company for its employees covered under Company Gratuity Scheme. The cost of providing benefit under gratuity plan is determined on the basis of actuarial valuation using the projected unit credit method at the reporting date. Actuarial gains and losses are recognized in full in the statement of profit and loss in the reporting period in which they occur.



(iii) Superannuation

Superannuation is a defined contribution plan covering eligible employees. The contribution to the superannuation fund managed by the insurer is equal to the specified percentage of the basic salary of the eligible employees as per the scheme. The contribution to this scheme is charged to the statement of profit and loss on an accrual basis. There are no other contributions payable other than contribution payable to the respective fund.

(iv) Leave encashment

Accumulated leave, which is expected to be utilized within the next twelve months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the reporting date. Actuarial gains/losses are immediately taken to the statement of profit and loss and are not deferred.

The Company presents the entire leave encashment liability as a current liability in the balance sheet, since it does not have an unconditional right to defer its settlement for twelve months after the reporting date.

(v) Long service awards

Long service awards are other long term benefits to all eligible employees, as per Company's policy. The cost of providing benefit under long service awards scheme is determined on the basis of actuarial valuation using the projected unit credit method at the reporting date. Actuarial gains and losses are recognized in full in the statement of profit and loss in the reporting period in which they occur.

(I) Income taxes

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961 enacted in India and tax laws prevailing in the respective tax jurisdictions where the Company operates. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current reporting period and reversal of timing differences of earlier reporting periods. Deferred tax is measured based on the tax rates and the tax laws enacted or substantively enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

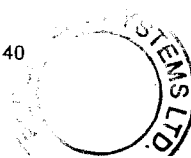
In the situations where the Company is entitled to a tax holiday under the Income-tax Act, 1961 enacted in India or tax laws prevailing in the respective tax jurisdictions where it operates, no deferred tax (asset or liability) is recognized in respect of timing differences which reverse during the tax holiday period, to the extent the Company's gross total income is subject to the deduction during the tax holiday period. Deferred tax in respect of timing differences which reverse after the tax holiday period is recognized in the year in which the timing differences originate. However, the Company restricts recognition of deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized. For recognition of deferred taxes, the timing differences which originate first are considered to reverse first.

At each reporting date, the Company re-assesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be that sufficient future taxable income will be available against which such deferred tax assets can be realized.

The carrying amount of deferred tax assets are reviewed at each reporting date. The Company writes-down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to the same taxable entity and the same taxation authority.

Minimum alternate tax (MAT) paid in a year is charged to the statement of profit and loss as current tax. MAT credit available is recognized as an asset only to the extent that there is convincing evidence that the Company will pay normal



income tax during the period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the Company recognizes MAT credit as an asset in accordance with the Guidance Note on Accounting for Credit Available in respect of Minimum Alternative Tax under the Income-tax Act, 1961, the said asset is created by way of credit to the statement of profit and loss and shown as "MAT Credit Entitlement." The Company reviews the "MAT credit entitlement" asset at each reporting date and writes down the asset to the extent the Company does not have convincing evidence that it will pay normal tax during the specified period.

(m) Segment reporting**(i) Identification of segment**

The Company's operations predominantly relate to providing software products, services and technology innovation covering full life cycle of product to its customers.

The primary reporting segments are identified based on review of market and business dynamics based on risk and returns affected by the type or class of customers for the services provided. The analysis of geographical segment is based on the areas in which the customers of the Company operate.

(ii) Allocation of income and direct expenses

Income and direct expenses allocable to segments are classified based on items that are individually identifiable to that segment such as salaries and project related travel expenses. The remainder is considered as un-allocable expense and is charged against the total income.

(iii) Unallocated items

Unallocated items include general corporate income and expense items which are not allocated to any business segment.

Segregation of assets, liabilities, depreciation and other non-cash expenses into various reportable segments have not been presented except for trade receivables as these items are used interchangeably between segments and the Company is of the view that it is not practical to reasonably allocate these items to individual segments and an ad-hoc allocation will not be meaningful.

(iv) Inter-segment transfers

There are no inter-segments transactions.

(v) Segment accounting policies

The Company prepares its segment information in conformity with accounting policies adopted for preparing and presenting the financial statements of the Company as a whole.

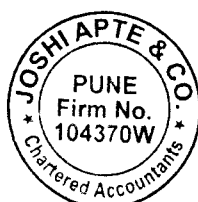
(n) Earnings per share (EPS)

Basic earnings per share are calculated by dividing the net profit for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. The weighted average number of equity shares outstanding during the year is adjusted for events such as bonus issue, bonus element in a rights issue, share split, and reverse share split (consolidation of shares), if any occurred during the reporting period, that have changed the number of equity shares outstanding, without a corresponding change in resources. Further, the weighted average number of equity shares used in computing the basic earnings per share is reduced by the shares held by PSPL ESOP Management Trust at the balance sheet date, which were obtained by subscription to the shares from finance provided by the Company.

For the purpose of calculating diluted earnings per share, the net profit for the year attributable to the equity shareholders and the weighted average number of equity shares outstanding during the year, are adjusted for the effects of all dilutive potential equity shares.

(o) Provisions

A provision is recognized when the Company has a present obligation as a result of past event; it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each balance sheet date and adjusted to reflect the current best estimates.



(p) Contingent liabilities

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

(q) Cash and cash equivalents

Cash and cash equivalents in the cash flow statement comprises of cash at bank, cash in hand and short term deposits with an original maturity period of three months or less.

(r) Employee stock compensation expenses

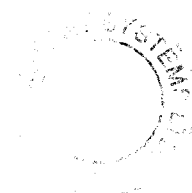
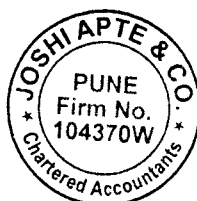
Employees (including senior executives) of the Company receive remuneration in the form of share based payment transactions, whereby employees render services as consideration for equity instruments (equity-settled transactions).

In accordance with the SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and the Guidance Note on Accounting for Employee Share-based Payments, the cost of equity-settled transactions is measured using the intrinsic value method and recognized, together with a corresponding increase in the "Stock options outstanding account" in reserves. The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest.

The expense or credit recognized in the statement of profit and loss for a year represents the movement in cumulative expense recognized as at the beginning and end of that year and is recognized in employee benefits expense. The employee stock option schemes have a graded vesting schedule. Each vesting tranche having different vesting period has been considered as a separate option grant and accounted for accordingly.

Where the terms of an equity-settled transaction award are modified, the minimum expense recognized is the expense as if the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total intrinsic value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification.

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Persistent Systems Limited**Notes forming part of financial statements****4. Share capital**

	As at	
	March 31, 2014	March 31, 2013
	In ₹ Million	In ₹ Million
Authorized shares (No. in million)		
112 (Previous year 112) equity shares of ₹ 10 each	1,120.00	1,120.00
	1,120.00	1,120.00
Issued, subscribed and fully paid-up shares (No. in million)		
40 (Previous year 40) equity shares of ₹ 10 each	400.00	400.00
Issued, subscribed and fully paid-up share capital	400.00	400.00

a) Reconciliation of the shares outstanding at the beginning and at the end of the year

There is no movement in the shares outstanding at the beginning and at the end of the year.

b) Terms / rights attached to equity shares

The Company has only one class of equity shares having a par value of ₹10 per share. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

During the year ended March 31, 2014, the amount of per share interim dividend recognized as distributions to equity shareholders is ₹ 8 (Previous Year ₹ 6).

During the year ended March 31, 2014, the amount of per share final dividend recognized as distributions to equity shareholders is ₹ 4 (Previous Year ₹ 3).

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

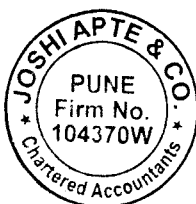
c) Details of shareholders holding more than 5% shares in the Company

Name of the shareholder*	As at March 31, 2014		As at March 31, 2013	
	No. in million	% Holding	No. in million	% Holding
Dr. Anand Deshpande jointly with Mrs. Sonali Anand Deshpande	11.46	28.65	11.46	28.65
Mr. Suresh Deshpande jointly with Mrs. Sulabha Suresh Deshpande	4.09	10.24	4.09	10.24
PSPL ESOP Management Trust	2.83	7.09	3.30	8.25
Saif Advisors Mauritius Limited	2.13	5.33	1.12	2.80
Reliance Capital Trustee Co. Ltd.**	0.96	2.39	2.43	6.07

* The shareholding information is based on legal ownership of shares and has been extracted from the records of the Company including register of shareholders / members.

** Though the shareholding of Reliance Capital Trustee Co. Ltd. has fallen below 5 % as on March 31, 2014, it is disclosed as the shareholding was more than 5% as on March 31, 2013.

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Persistent Systems Limited

Notes forming part of financial statements

5. Reserves and surplus

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
A. Securities premium account		
Balance as per the last financial statements	1,736.70	1,736.70
	1,736.70	1,736.70
B. Employees share options outstanding account (Refer note 31)		
Balance as per the last financial statements	30.48	33.51
Add : Additions during the year	-	0.94
Less: Transferred to general reserve	(3.52)	(3.97)
	26.96	30.48
C. General reserve		
Balance as per the last financial statements	3,607.62	2,861.37
Add: Transferred from the statement of profit and loss	994.30	727.24
Add: Adjustments towards employees stock options	3.52	19.01
Less: Adjustments towards PSPL ESOP Management Trust (Refer note 42 b)	(92.85)	-
	4,512.59	3,607.62
D. Hedge reserve		
Balance as per the last financial statements	87.76	(180.50)
Addition / (deduction) during the year	126.97	268.26
	214.73	87.76
E. Surplus in the statement of profit and loss		
Balance as per the last financial statements	4,197.88	3,526.35
Net profit for the year	2,485.70	1,818.09
Less: Appropriations:		
Interim dividend	(320.00)	(240.00)
Proposed final dividend	(160.00)	(120.00)
Tax on dividend	(81.58)	(59.32)
Transferred to general reserve	(994.30)	(727.24)
	5,127.70	4,197.88
	11,618.68	9,660.44

6. Long term borrowings

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Term loans (unsecured)		
Indian rupee loan from others	31.87	14.20
	31.87	14.20

The term loans from Government departments have the following terms and conditions:

Loan I - amounting to ₹ 15.06 million (Previous year ₹ 6.54 million) with interest payable @ 2% per annum guaranteed by a bank guarantee by the Company and repayable in ten equal semi annual installments over a period of five years commencing from March 2016.

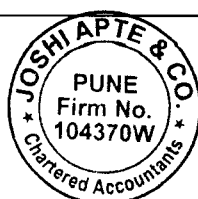
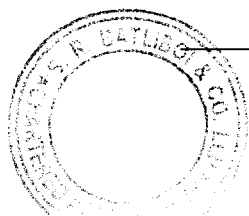
Loan II - amounting to ₹ 16.81 million (Previous year ₹ 7.66 million) with interest payable @ 3% per annum repayable in ten equal annual installments over a period of ten years commencing from September 2015.

7. Other long term liabilities

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Interest accrued but not due on term loans	0.89	0.36
	0.89	0.36

8. Long-term provisions

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Provision for employee benefits		
- Long service awards	93.23	79.87
	93.23	79.87



Persistent Systems Limited

Notes forming part of financial statements

9. Trade payable and Other current liabilities

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Trade payable (Refer note 36 for details of dues to micro and small enterprises) *	271.89	230.57
	271.89	230.57
Other current liabilities		
Unearned revenue	53.57	10.26
Unpaid dividend **	0.84	0.60
Advance from customers	74.26	25.80
Advance from related parties (Refer note 30)		
Persistent Systems France SAS	-	0.56
Capital creditors (Refer note 36 for details of dues to micro and small enterprises)	52.41	24.32
Other payables		
- Statutory liabilities	78.23	67.84
- Accrued employee liabilities	73.45	64.94
- Other liabilities	3.08	2.02
	335.84	196.34

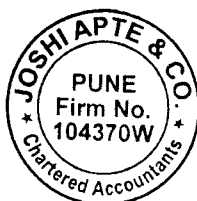
* Includes dues to related parties (Refer note 30)

** Unpaid dividend is credited to Investor Education and Protection Fund as and when due.

10. Short-term provisions

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Provision for employee benefits		
- Gratuity (Refer note 27)	46.21	93.40
- Leave encashment	169.14	150.90
- Long service awards	11.02	12.09
- Other employee benefits	317.49	312.90
Others		
- Proposed dividend	160.00	120.00
- Tax on proposed dividend	27.19	20.39
	731.05	709.68

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Persistent Systems Limited

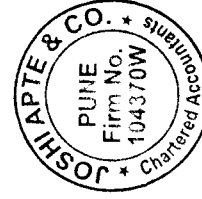
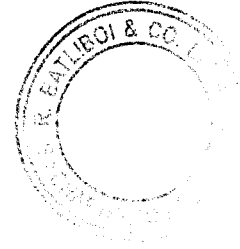
Notes forming part of financial statements

11.1 Tangible assets

	Freehold land	Leasehold land	Buildings*	Computers	Office equipments	Plant and equipment	Leasehold improvements	Furniture and fixtures	Vehicles	Total
(In ₹ Million)										
Gross block (At cost)										
As at April 1, 2013	206.92	39.93	2,022.65	1,073.35	39.07	1,093.20	20.81	422.63	4.54	4,923.10
Additions	-	0.18	74.00	159.08	5.01	70.84	-	12.53	-	321.64
Disposals	-	-	-	58.00	1.62	7.74	1.74	4.94	-	74.04
As at March 31, 2014	206.92	40.11	2,096.65	1,174.43	42.46	1,156.30	19.07	430.22	4.54	5,170.70
Depreciation and amortization										
As at April 1, 2013	-	2.71	410.04	873.58	25.79	633.29	8.10	326.76	4.48	2,284.75
Charge for the year	-	0.42	82.66	147.38	4.58	104.74	2.42	32.26	0.06	374.52
Disposals	-	-	-	37.57	1.02	3.31	0.36	1.50	-	43.76
As at March 31, 2014	-	3.13	492.70	983.39	29.35	734.72	10.16	357.52	4.54	2,615.51
Net block										
As at March 31, 2014	206.92	36.98	1,603.95	191.04	13.11	421.58	8.91	72.70	-	2,555.19
As at March 31, 2013	206.92	37.22	1,612.61	199.77	13.28	459.91	12.71	95.87	0.06	2,638.35
(In ₹ Million)										
Gross block (At cost)										
As at April 1, 2012	202.98	39.93	1,802.89	1,010.87	37.85	890.17	11.15	386.40	4.54	4,386.78
Additions	3.94	-	219.76	118.59	4.61	204.89	9.66	36.43	-	597.88
Disposals	-	-	-	56.11	3.39	1.86	-	0.20	-	61.56
As at March 31, 2013	206.92	39.93	2,022.65	1,073.35	39.07	1,093.20	20.81	422.63	4.54	4,923.10
Depreciation and amortization										
As at April 1, 2012	-	2.29	334.14	782.33	24.57	539.38	4.87	292.50	4.03	1,984.11
Charge for the year	-	0.42	75.90	147.17	4.60	95.77	3.23	34.46	0.45	362.00
Disposals	-	-	-	55.92	3.38	1.86	-	0.20	-	61.36
As at March 31, 2013	-	2.71	410.04	873.58	25.79	633.29	8.10	326.76	4.48	2,284.75
Net block										
As at March 31, 2013	206.92	37.22	1,612.61	199.77	13.28	459.91	12.71	95.87	0.06	2,638.35

* Note: Building includes those constructed on leasehold land:

- a) Gross block as on March 31, 2014 ₹ 1,035.91 million (Previous year ₹ 962.28 million)
- b) Depreciation charge for the year ₹ 40.24 million (Previous year ₹ 36.30 million)
- c) Accumulated depreciation as on March 31, 2014 ₹ 124.63 million (Previous year ₹ 84.39 million)
- d) Net book value as on March 31, 2014 ₹ 911.28 million (Previous year ₹ 877.89 million)



Persistent Systems Limited

Notes forming part of financial statements

11.2 Intangible assets

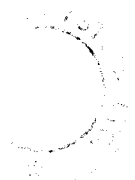
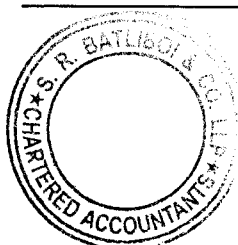
	(In ₹ Million)		
	Software	Acquired contractual rights	Total
Gross block (At cost)			
As at April 1, 2013	903.01	232.54	1,135.55
Additions	132.39	-	132.39
Disposals	1.22	-	1.22
As at March 31, 2014	1,034.18	232.54	1,266.72
Amortization			
As at April 1, 2013	744.78	150.29	895.07
Charge for the year	127.33	82.25	209.58
Disposals	0.78	-	0.78
As at March 31, 2014	871.33	232.54	1,103.87
Net block			
As at March 31, 2014	162.85	-	162.85
As at March 31, 2013	158.23	82.25	240.48

	(In ₹ Million)		
	Software	Acquired contractual rights	Total
Gross block (At cost)			
As at April 1, 2012	928.21	232.54	1,160.75
Additions	90.90	-	90.90
Disposals	116.10	-	116.10
As at March 31, 2013	903.01	232.54	1,135.55
Amortization			
As at April 1, 2012	707.86	68.14	776.00
Charge for the year	153.02	82.15	235.17
Disposals	116.10	-	116.10
As at March 31, 2013	744.78	150.29	895.07
Net block			
As at March 31, 2013	158.23	82.25	240.48

11.3 Depreciation and amortization

	(In ₹ Million)	
	For the year ended	
	March 31, 2014	March 31, 2013
On tangible assets	374.52	362.00
On intangible assets	209.58	235.17
Less: attributable to fixed assets used for construction of building	(0.02)	(0.22)
	584.08	596.95

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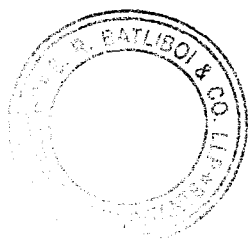


Persistent Systems Limited**Notes forming part of financial statements****12. Non-current investments**

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Trade investments (At cost unless otherwise mentioned)		
Investments in equity instruments (Unquoted)		
In wholly owned subsidiary companies (Unquoted) (Refer note 30)		
Persistent Systems Inc.		
97 million (Previous year: 97 million) shares of USD 0.10 each, fully paid up	473.59	473.59
	473.59	473.59
Persistent Systems Pte Limited		
0.5 million (Previous year: 0.5 million) shares of SGD 1 each, fully paid up	15.50	15.50
Less : Provision for diminution in value of investment	9.00	9.00
	6.50	6.50
Persistent Systems France SAS		
1.50 million (Previous year: 1.50 million) shares of EUR 1 each, fully paid up	97.47	97.47
	97.47	97.47
Persistent Systems Malaysia Sdn. Bhd.		
4 million (Previous year: Nil) shares of MYR 1 each, fully paid up	74.88	-
	74.88	-
In others* (Unquoted)		
Klisma eService Private Limited [Holding 50%. (Previous year 50%)]		
0.005 million (Previous year 0.005 million) shares of ₹10 each, fully paid up	0.05	0.05
Less : Provision for diminution in value of investment	0.05	-
	-	0.05
Sprint Telecom Private Limited [Holding 26%, (Previous year 26%)]		
1.30 million (Previous year 0.65 million) shares of ₹ 10 each, fully paid up	13.00	6.50
	13.00	6.55
	665.44	584.11
Non-trade investments (At cost unless otherwise mentioned)		
Government securities (Quoted)		
In government securities	775.76	166.19
[Market value ₹ 779.85 million (Previous year ₹ 175.77 million)]		
	775.76	166.19
	1,441.20	750.30
Aggregate provision for diminution in value of investments	9.05	9.00
Aggregate amount of quoted investments [Market value ₹ 779.85 million, (Previous year ₹ 175.77 million)]	775.76	166.19
Aggregate amount of unquoted investments	674.49	593.11

*Investments, where the Company does not have joint-control or significant influence including situations where such joint-control or significant influence is intended to be temporary, are classified as "investments in others"

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Persistent Systems Limited

Notes forming part of financial statements

13. Deferred tax assets (net)

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Deferred tax liabilities		
Differences in depreciation and amortization and other differences in a block of tangible and intangible assets as per the tax books and financial books	70.52	77.80
Others	-	-
	70.52	77.80
Deferred tax assets		
Provision for leave encashment	57.49	48.96
Provision for long service awards	35.43	29.83
Provision for doubtful debts	110.23	110.79
Others	3.83	-
	206.98	189.58
Deferred tax assets (net)	136.46	111.78

14. Long term loans and advances

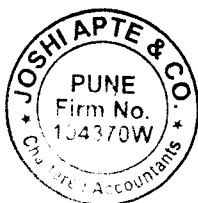
	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Capital advances (Unsecured, considered good)	6.79	5.08
Security deposit (Unsecured, considered good)	53.51	47.93
Advance income tax (Net of provision for income tax)	87.08	91.33
Loan to related parties (Unsecured, considered good) (Refer note 30)		
Persistent Systems, Inc.	299.70	352.79
Persistent Systems France SAS	-	29.91
Inter corporate deposits		
Unsecured, considered good	0.61	0.73
Unsecured, considered doubtful	0.58	0.58
	1.19	1.31
Less: Provision for doubtful deposits	0.58	0.58
	0.61	0.73
Other loans and advances (Unsecured, considered good)		
Advance to PSPL ESOP Management Trust (Refer note 42 b)	-	92.85
Advances recoverable in cash or kind or for value to be received	11.74	6.50
	11.74	99.35
	459.43	627.12

15. Other non-current assets

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Non-current bank balances (Refer note 18)	401.62	501.49
Interest accrued on ICD to related parties		
Persistent Systems Inc.	6.47	1.95
Persistent Systems France SAS	-	0.71
Interest accrued but not due	57.48	22.14
	465.57	526.29

16. Current investments (At lower of cost and market value)

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Non trade		
Investments in mutual funds (Quoted)	4,071.36	3,116.18
Aggregate amount of quoted investments [Market value ₹ 4,123.68 million, (Previous year ₹ 3,176.40 million)]		
	4,071.36	3,116.18



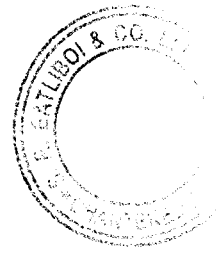
Persistent Systems Limited

Notes forming part of financial statements

16 a) Details of investment in mutual funds (Quoted)

	As at March 31, 2014		As at March 31, 2013	
	Units (in nos. million)	In ₹ Million	Units (in nos. million)	In ₹ Million
IDFC mutual fund	33.80	394.92	33.27	393.31
HDFC mutual fund	46.24	471.23	30.90	317.74
ICICI Prudential mutual fund	39.44	480.00	25.69	380.00
Franklin Templeton mutual fund	0.33	395.09	0.33	395.09
DWS mutual Fund	32.35	426.11	13.68	150.62
Birla Sun Life mutual fund	6.62	363.11	30.73	357.22
Reliance mutual fund	21.48	275.74	15.23	164.03
SBI mutual fund	30.10	477.24	33.04	380.36
UTI mutual fund	46.10	499.19	0.36	391.87
L&T mutual fund	4.57	123.68	-	-
Axis mutual fund	0.16	165.05	0.19	185.94
		4,071.36		3,116.18

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Persistent Systems Limited

Notes forming part of financial statements

17. Trade receivables

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Outstanding for a period exceeding six months from the date they are due for payment		
Unsecured, considered good	-	-
Unsecured, considered doubtful	382.88	326.48
	<u>382.88</u>	<u>326.48</u>
Less : Provision for doubtful receivables	382.88	326.48
	<u>-</u>	<u>-</u>
Others		
Unsecured, considered good *	2,265.93	2,033.99
Unsecured, considered doubtful	-	44.65
	<u>2,265.93</u>	<u>2,078.64</u>
Less : Provision for doubtful receivables	-	44.65
	<u>2,265.93</u>	<u>2,033.99</u>
	<u>2,265.93</u>	<u>2,033.99</u>

* Includes dues from related parties (Refer note 30)

18. Cash and bank balances

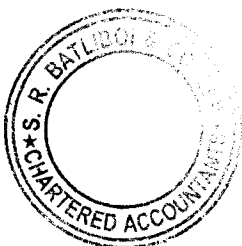
	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Cash and cash equivalents as presented in cash flow statement		
Cash on hand	0.10	0.14
Balances with banks		
On current accounts *	107.55	57.75
On saving accounts	0.01	0.28
On Exchange Earner's Foreign Currency accounts	358.56	209.11
On unpaid dividend accounts**	0.84	0.60
	<u>467.06</u>	<u>267.88</u>
Other bank balances		
On deposit account with original maturity for more than three months but less than twelve months	1.00	-
On deposit account with original maturity for more than twelve months***	522.93	531.69
	<u>523.93</u>	<u>531.69</u>
Less: Deposit with maturity more than twelve months disclosed under non-current assets (Refer note 15)	(401.62)	(501.49)
	<u>122.31</u>	<u>30.20</u>
	<u>589.37</u>	<u>298.08</u>

* Out of the balance the Company can utilise ₹ 16.28 million (Previous year ₹ 3.75 million) only towards research and development activities specified in the loan agreement.

** The Company can utilize these balances only towards settlement of the respective unpaid dividend.

*** Out of the balance, fixed deposits of ₹ 23.72 million (Previous year ₹ 31.68 million) have been earmarked against bank guarantees given by the Company

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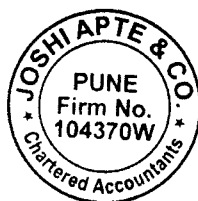
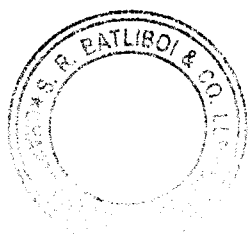
Persistent Systems Limited**Notes forming part of financial statements****19. Short term loans and advances**

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Inter corporate deposit		
Unsecured, considered good	-	10.00
Unsecured, considered doubtful	27.43	27.43
	27.43	37.43
Less: Provision for doubtful deposits	27.43	27.43
	-	10.00
Loan to related parties (Unsecured, considered good)		
Persistent Systems Inc.	89.91	-
	89.91	-
Advance to related parties (Unsecured, considered good) (Refer note 30)		
Persistent Systems Inc.	7.62	3.71
Persistent Systems Pte Ltd.	0.18	0.18
Persistent Telecom Solutions Inc.	0.02	0.11
Persistent Systems Malaysia Sdn. Bhd.	19.28	-
	27.10	4.00
Other loans and advances (Unsecured, considered good)		
Advances recoverable in cash or kind or for value to be received	164.01	160.15
MAT credit entitlement	-	23.35
VAT receivable (net)	59.51	53.47
Service tax receivable (net)	18.01	12.05
Deposits	3.80	2.73
	245.33	251.75
Other loans and advances (Unsecured, considered doubtful)		
Advances recoverable in cash or kind or for value to be received	0.75	0.30
Less: Provision for doubtful advances	0.75	0.30
	-	-
	362.34	265.75

20. Other current assets

	As at March 31, 2014 In ₹ Million	As at March 31, 2013 In ₹ Million
Interest accrued but not due	27.41	10.63
Interest accrued on ICD to related parties (Refer note 30)		
Persistent Systems Inc.	1.94	-
Forward contracts receivable	229.95	122.57
Unbilled revenue	409.78	203.68
	669.08	336.88

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Persistent Systems Limited

Notes forming part of financial statements

21. Revenue from operations (net)

	For the year ended	
	March 31, 2014	March 31, 2013
	In ₹ Million	In ₹ Million
Sale of software services	11,841.16	9,967.51
	11,841.16	9,967.51

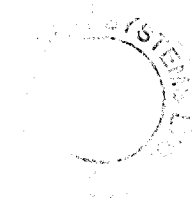
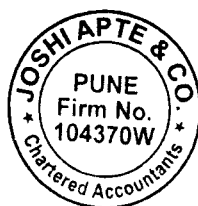
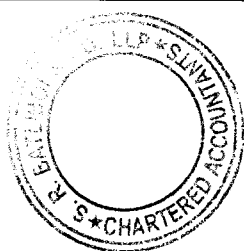
22. Other income

	For the year ended	
	March 31, 2014	March 31, 2013
	In ₹ Million	In ₹ Million
Interest income		
On bank deposits	54.98	76.69
On others (Refer note 30)	56.06	21.08
Profit on sale of fixed assets (net)	-	3.89
Dividend income from current investments	149.51	155.23
Dividend income from subsidiary (Refer note 30)		
- Persistent Systems Pte Ltd	19.41	-
Profit on sale of current investments (net)	54.50	13.09
Provision for doubtful receivables written back (net)	25.70	-
Provision for doubtful deposits written back (net)	1.11	
Miscellaneous income	10.01	18.32
	371.28	288.30

23. Personnel expenses

	For the year ended	
	March 31, 2014	March 31, 2013
	In ₹ Million	In ₹ Million
23.1 Employee benefit expenses		
Salaries, wages and bonus	5,074.38	4,286.73
Contribution to provident and other funds	185.00	155.42
Gratuity expenses (Refer note 27)	44.97	91.48
Defined contribution to other funds	33.53	28.90
Staff welfare and benefits	243.82	215.13
Employee stock compensation expenses (Refer note 31 d)	-	0.94
	5,581.70	4,778.60
23.2 Cost of technical professionals		
Technical professionals - related parties (Refer note 30)	995.51	876.19
Technical professionals - others	99.06	96.89
	1,094.57	973.08
	6,676.27	5,751.68

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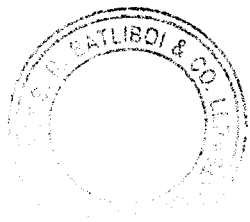
Persistent Systems Limited

Notes forming part of financial statements

24. Other expenses

	For the year ended	
	March 31, 2014	March 31, 2013
	In ₹ Million	In ₹ Million
Travelling and conveyance	296.24	216.34
Electricity expenses (net)	82.79	85.65
Internet link expenses	47.28	36.49
Communication expenses	24.45	20.60
Recruitment expenses	25.45	15.74
Training and seminars	18.45	20.18
Royalty expenses (Refer note 30)	11.37	-
Purchase of software licenses and support expenses	264.92	241.86
Bad debts	30.90	30.59
Provision for doubtful receivables(net)	-	66.70
Rent (Refer note 29)	104.97	89.75
Insurance	21.03	21.40
Rates and taxes	20.02	27.31
Legal and professional fees	84.61	57.90
Repairs and maintenance		
- Plant and Machinery	64.97	58.82
- Buildings	20.55	13.85
- Others	14.61	11.10
Commission on sales (Refer note 30)	78.27	41.24
Advertisement and sponsorship fees	19.85	14.21
Computer consumables	9.01	5.33
Auditors' remuneration (Refer note 34)	5.02	4.49
Donations	23.40	14.26
Books, memberships, subscriptions	3.48	2.20
Loss on sale of fixed assets (net)	3.32	-
Foreign exchange loss (net)	152.82	220.73
Directors' sitting fees	0.64	0.75
Directors' commission	8.26	9.75
Provision for doubtful deposits	-	27.73
Provision for doubtful advances	0.45	-
Provision for diminution in value of non current investments	0.05	-
Intercompany deposits written off	3.90	-
Miscellaneous expenses	90.65	85.86
	1,531.73	1,440.83

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Persistent Systems Limited

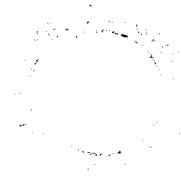
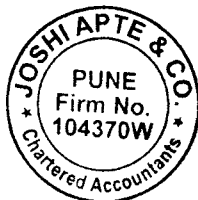
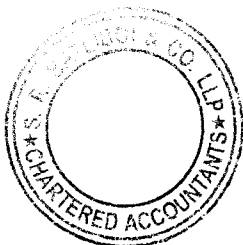
Notes forming part of financial statements

25. Earnings per share

		For the year ended	
		March 31, 2014	March 31, 2013
<u>Numerator for Basic and Diluted EPS</u>			
Net Profit after tax (In ₹ Million)	(A)	2,485.70	1,818.09
<u>Denominator for Basic EPS</u>			
Weighted average number of equity shares	(B)	38,906,380	38,588,333
<u>Denominator for Diluted EPS</u>			
Number of equity shares	(C)	40,000,000	40,000,000
Basic Earnings per share of face value of ₹ 10 each (In ₹)	(A/B)	63.89	47.12
Diluted Earnings per share of face value of ₹ 10 each (In ₹)	(A/C)	62.14	45.45

		For the year ended	
		March 31, 2014	March 31, 2013
Number of shares considered as basic weighted average shares outstanding		38,906,380	38,588,333
Add: Effect of dilutive issues of stock options		1,093,620	1,411,667
Number of shares considered as weighted average shares and potential shares outstanding		40,000,000	40,000,000

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Persistent Systems Limited

Notes forming part of financial statements

26. Segment Information

The Company's operations predominantly relate to providing software products, services and technology innovation covering full life cycle of product to its customers. The primary reporting segments are identified based on review of market and business dynamics based on risk and returns affected by the type or class of customers for the services provided which are as follows:

- Telecom and Wireless
- Life science and Healthcare
- Infrastructure and Systems

The secondary segment reporting has been presented based on geographical location of customers.

			(In ₹ Million)			
Particulars			Telecom and Wireless	Life Science and Healthcare	Infrastructure and Systems	Total
Revenue	Year ended	Mar-31-2014	1,412.17	1,325.51	9,103.48	11,841.16
	Year ended	Mar-31-2013	1,908.95	899.47	7,159.09	9,967.51
Identifiable expense	Year ended	Mar-31-2014	735.98	481.83	3,582.86	4,800.67
	Year ended	Mar-31-2013	940.84	341.52	2,946.62	4,228.98
Segmental result	Year ended	Mar-31-2014	676.19	843.68	5,520.62	7,040.49
	Year ended	Mar-31-2013	968.11	557.95	4,212.47	5,738.53
Unallocable expenses	Year ended	Mar-31-2014				3,991.94
	Year ended	Mar-31-2013				3,560.84
Operating income	Year ended	Mar-31-2014				3,048.55
	Year ended	Mar-31-2013				2,177.69
Other income (net of expenses)	Year ended	Mar-31-2014				371.28
	Year ended	Mar-31-2013				288.30
Profit before taxes	Year ended	Mar-31-2014				3,419.83
	Year ended	Mar-31-2013				2,465.99
Tax expense	Year ended	Mar-31-2014				934.13
	Year ended	Mar-31-2013				647.90
Profit after tax	Year ended	Mar-31-2014				2,485.70
	Year ended	Mar-31-2013				1,818.09

			(In ₹ Million)			
Particulars			Telecom and Wireless	Life Science and Healthcare	Infrastructure and Systems	Total
Segmental trade receivables	As at	Mar-31-2014	223.86	253.62	1,788.45	2,265.93
	As at	Mar-31-2013	365.72	151.16	1,517.11	2,033.99
Unallocated assets	As at	Mar-31-2014				11,217.52
	As at	Mar-31-2013				9,257.47

Geographical Segments

The following table shows the distribution of the Company's sales by geographical market regardless of from where the services were rendered

			(in ₹ Million)			
Particulars			North America	Europe	Asia Pacific	Total
Revenue	Year ended	Mar-31-2014	9,868.63	565.28	1,407.25	11,841.16
	Year ended	Mar-31-2013	8,175.73	736.25	1,055.53	9,967.51
Segmental trade receivables	As at	Mar-31-2014	1,843.20	123.56	299.17	2,265.93
	As at	Mar-31-2013	1,618.40	144.96	270.63	2,033.99



Persistent Systems Limited

Notes forming part of financial statements

27. Gratuity plan:

The Company has a defined benefit gratuity plan. Each employee is eligible for gratuity on completion of minimum five years of service at 15 days basic salary (last drawn basic salary) for each completed year of service. The scheme is funded with an insurance Company in the form of a qualifying insurance policy.

The following tables summarize the components of net benefit expense recognized in the statement of profit and loss and the funded status and amounts recognized in the Balance Sheet for the respective plans.

Statement of profit and loss

Net employee benefit expense (recognized in statement of profit and loss)

(In ₹ Million)

	For the year ended				
	March 31, 2014	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010
Current service cost	94.26	90.05	71.08	63.46	37.15
Interest cost on benefit obligation	23.83	18.36	15.69	9.37	6.54
Expected return on plan assets	(20.41)	(16.14)	(12.02)	(7.95)	(6.97)
Net actuarial (gain) / loss recognized in the year	(52.71)	(0.11)	(30.33)	24.41	3.84
Interest income	-	(0.68)	(2.97)	(7.91)	-
Net benefit expense	44.97	91.48	41.45	81.38	40.56
Actual return on net plan assets	16.00	18.23	16.92	10.38	7.92

Balance sheet

Changes in the fair value of plan assets (recognized in the Balance Sheet) are as follows:

(In ₹ Million)

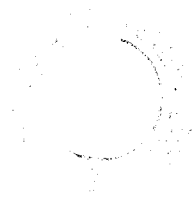
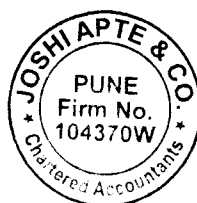
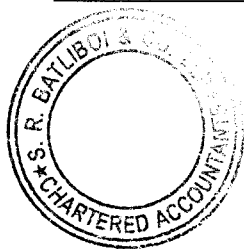
	For the year ended				
	March 31, 2014	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010
Opening fair value of plan assets	210.68	185.42	110.11	77.99	86.02
Interest received and accrued during the year/ adjustment to opening balance	-	0.76	2.26	7.91	-
Expected return / adjustment	20.41	16.14	12.02	7.95	6.97
Contribution by employer	92.16	40.86	88.66	34.50	-
Benefits paid	(33.22)	(33.36)	(30.61)	(19.14)	(8.03)
Actuarial gains / (losses)	(4.41)	0.86	2.98	0.90	(6.97)
Closing fair value of plan assets	285.62	210.68	185.42	110.11	77.99

Changes in the present value of the defined benefit obligation (recognized in Balance Sheet) are as follows:

(In ₹ Million)

	For the year ended				
	March 31, 2014	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010
Opening defined benefit obligation	304.08	228.29	199.47	120.48	87.95
Interest cost	23.83	18.36	15.69	9.37	6.54
Current service cost	94.26	90.05	71.08	63.46	37.15
Benefits paid	(33.22)	(33.36)	(30.61)	(19.14)	(8.03)
Actuarial (gains) / losses on obligation	(57.12)	0.74	(27.34)	25.30	(3.13)
Closing defined benefit obligation	331.83	304.08	228.29	199.47	120.48

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Persistent Systems Limited

Notes forming part of financial statements

Benefit asset/ (liability)

(In ₹ Million)

	As at				
	March 31, 2014	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010
Fair value of plan assets	285.62	210.68	185.42	110.11	77.99
Add/(Less) : Defined benefit obligations	(331.83)	(304.08)	(228.29)	(199.47)	(120.48)
Less : Unrecognized past service cost	-	-	-	-	-
Plan asset / (liability)	(46.21)	(93.40)	(42.87)	(89.36)	(42.49)

The Company expects to contribute the entire deficit to gratuity fund in financial year 2014-15

The Company maintains gratuity fund, which is being administered by Life Insurance Corporation of India

The major categories of plan assets as a percentage of the fair value of total plan assets:

	As at				
	March 31, 2014	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010
Investments with insurer including accrued interest	100%	100%	100%	100%	100%

The overall expected rate of return on assets is determined based on the market prices prevailing on that date, applicable to the period over which the obligation is to be settled.

The principal assumptions used in determining gratuity for the Company's plans are shown below:

(In ₹ Million)

	As at				
	March 31, 2014	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010
Discount rate	9.18%	8.29%	8.67%	8.52%	8.45%
Expected rate of return on assets	8.50%	8.50%	8.50%	8.50%	8.50%
Increment rate	7.00%	7.00%	7.00%	7.00%	6.00%

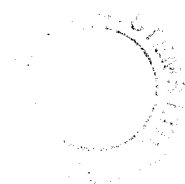
The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market. The overall expected rate of return on assets is determined based on the market prices prevailing on that date, applicable to the period over which the obligation is to be settled.

Amounts for the current and previous years are as follows:

(In ₹ Million)

	As at				
	March 31, 2014	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010
Plan assets	285.62	210.68	185.42	110.11	77.99
Defined benefit obligation	(331.83)	(304.08)	(228.29)	(199.47)	(120.48)
(Deficit)	(46.21)	(93.40)	(42.87)	(89.36)	(42.49)
Experience adjustments on plan liabilities	(57.12)	0.74	(27.34)	25.30	(3.13)
Experience adjustments on plan assets	(4.41)	0.86	2.98	0.90	(6.97)

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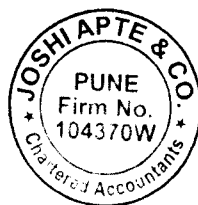
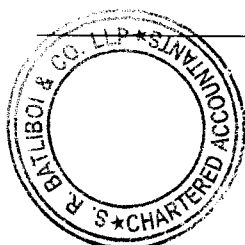


28. Derivative instruments and un-hedged foreign currency exposures
(i) Forward contracts outstanding at the reporting date:

	(In ₹ Million)	
	As at March 31, 2014	As at March 31, 2013
Forward contracts to sell USD: Hedging of expected future sales of USD 91 Million (Previous year USD 84 Million)	5,885.55	4,827.76

(ii) Details of un-hedged foreign currency exposures at the reporting date:

	As at March 31, 2014			As at March 31, 2013		
	In ₹ million	Foreign currency (In million)	Conversion rate (₹)	In. ₹ million	Foreign currency (In million)	Conversion rate (₹)
Bank balances	0.01	JPY 0.02	0.59	0.28	JPY 0.49	0.57
	371.24	USD 6.19	59.94	209.11	USD 3.85	54.28
	2.69	GBP 0.03	99.60	5.49	GBP 0.07	82.10
	2.82	CAD 0.05	54.41	1.10	CAD 0.02	53.41
	1.31	EUR 0.02	82.32	0.38	EUR 0.01	69.55
	27.51	MYR 1.50	18.38	6.99	MYR 0.40	17.52
Investments	581.42	USD 9.70	59.94	526.52	USD 9.70	54.28
	23.77	SGD 0.50	47.55	21.86	SGD 0.50	43.71
	123.48	EUR 1.50	82.32	104.33	EUR 1.50	69.55
	73.51	MYR 4.00	18.38	-	-	-
Trade payables	103.98	USD 1.73	59.94	60.70	USD 1.11	54.28
	-	-	-	3.50	EUR 0.05	69.55
	-	-	-	0.48	CAD 0.01	53.41
	-	-	-	0.33	AUD 0.01	56.60
	-	-	-	1.88	GBP 0.02	82.10
	64.75	MYR 3.52	18.38	5.22	MYR 0.30	17.52
	-	-	-	0.63	JPY 1.10	0.62
	-	-	-	-	-	-
Inter corporate deposit given	389.61	USD 6.50	59.94	352.79	USD 6.50	54.28
	-	-	-	29.91	EUR 0.43	69.55
Interest accrued on	8.41	USD 0.14	59.94	1.95	USD 0.04	54.28
Inter corporate deposit given	-	-	-	0.71	EUR 0.01	69.55
Advances given	7.64	USD 0.13	59.94	3.82	USD 0.07	54.28
	0.18	SGD 0.01	47.55	0.18	SGD 0.004	43.71
	19.28	MYR 1.05	18.38	-	-	-
Advances taken	-	-	-	0.56	EUR 0.01	69.55
Trade receivables	1,043.51	USD 17.41	59.94	930.91	USD 17.15	54.28
	70.02	EUR 0.85	82.32	35.24	EUR 0.51	69.55
	53.43	GBP 0.54	99.60	79.15	GBP 0.96	82.10
	4.45	CAD 0.08	54.41	10.02	CAD 0.19	53.41
	9.62	AUD 0.17	55.46	2.45	AUD 0.04	56.60
	-	-	-	1.43	NOK 0.15	9.26
	-	-	-	0.01	SEK 0.00	8.33
	-	-	-	1.52	MYR 0.09	17.52
	0.14	NZD 0.001	52.06	-	-	-



29. Operating leases

The Company has taken equipment and office premises on lease under cancellable operating lease arrangements. Further, the Company has also taken certain office premises under non-cancellable operating lease agreement for a period of 3 – 15 years. The escalations during non-cancellable lease period have been accounted for on a straight line basis. There are no restrictions imposed by the lease agreements. There are no subleases. The Company has an option to renew the lease agreements at the end of the lease period.

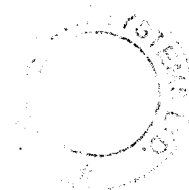
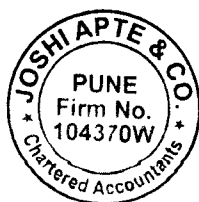
Maximum obligation on long-term non-cancellable operating lease payable as per the rentals stated in respective agreement and the lease rentals recognized on cancellable and non-cancellable leases is as follows:

(In ₹ Million)		
	For the year ended	
	March 31, 2014	March 31, 2013
Lease rentals during the reporting period		
- On cancellable leases	29.96	28.75
- On non-cancellable leases	75.01	61.00
Total	104.97	89.75
	As at	
	March 31, 2014	March 31, 2013
Obligation on non- cancellable operating leases		
- Not later than one year	71.07	58.58
- Later than one year and not later than five years	260.05	218.49
- Later than five years	381.45	432.46

30. Related party disclosures**(i) Names of related parties and related party relationship**

Related parties where control exists		
Subsidiaries	i.	Persistent Systems Inc.
	ii.	Persistent Systems Pte Ltd.
	iii.	Persistent Systems France SAS
	iv.	Persistent Systems Malaysia Sdn. Bhd.
	v.	Persistent Telecom Solutions Inc. (wholly owned subsidiary of Persistent Systems Inc.)
	vi.	CloudSquads Inc. (wholly owned subsidiary of Persistent Systems Inc.)
Related parties with whom transactions have taken place during the year		
Key management personnel	i.	Dr. Anand Deshpande, Chairman and Managing Director
	ii.	Mr. Nitin Kulkarni, Executive Director
Relatives of Key management personnel	i.	Mr. Suresh Deshpande (Father of the Chairman and Managing Director)
	ii.	Mrs. Sulabha Deshpande (Mother of the Chairman and Managing Director)
	iii.	Mrs. Sonali Anand Deshpande (Wife of the Chairman and Managing Director)
	iv.	Dr. Mukund Deshpande (Brother of the Chairman and Managing Director)
	v.	Mrs. Chitra Buzruk (Sister of the Chairman and Managing Director)

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Persistent Systems Limited

Notes forming part of financial statements

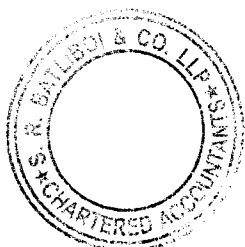
(ii) Related party transactions

(In ₹ Million)

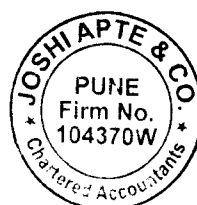
	Name of the related party and nature of relationship	Year ended	
		March 31, 2014	March 31, 2013
Sale of software services	Subsidiaries		
	Persistent Systems Inc.	1,321.81	961.38
	Persistent Systems France SAS	1.80	0.60
	CloudSquads Inc.	2.70	-
	(wholly owned subsidiary of Persistent Systems Inc.)		
	Persistent Telecom Solutions Inc.	112.61	51.89
	(wholly owned subsidiary of Persistent Systems Inc.)		
	Total	1,438.92	1,013.87
Interest income	Subsidiaries		
	Persistent Systems France SAS	0.94	0.61
	Persistent Systems Inc.	19.11	4.65
	Total	20.05	5.26
Cost of technical professionals	Subsidiaries		
	Persistent Systems Inc.	765.98	729.33
	Persistent Systems Pte Ltd	-	4.32
	Persistent Systems Malaysia Sdn. Bhd.	63.97	-
	Persistent Telecom Solutions Inc.	165.56	142.54
	(wholly owned subsidiary of Persistent Systems Inc.)		
	Total	995.51	876.19
Commission on sales	Subsidiaries		
	Persistent Systems Inc.	75.98	41.24
	Total	75.98	41.24
Commission received on corporate guarantee	Subsidiaries		
	Persistent Systems Inc.	0.12	-
	Total	0.12	-
Royalty expenses	Subsidiaries		
	Persistent Systems Inc.	11.37	-
	Total	11.37	-
Travelling and conveyance	Subsidiaries		
	Persistent Systems Inc.	13.79	4.46
	Total	13.79	4.46
Remuneration # (Salaries, bonus and contribution to PF)	Key Management Personnel		
	Dr. Anand Deshpande	11.25	10.87
	Mr. Nitin Kulkarni	6.70	7.73
	Relatives of Key Management Personnel		
	Mrs. Chitra Buzruk	2.46	2.39
	Dr. Mukund Deshpande	3.40	3.13
	Total	23.81	24.12
Dividend paid	Key Management Personnel		
	Dr. Anand Deshpande	125.44	96.91
	Mr. Nitin Kulkarni	0.53	0.12
	Relatives of Key Management Personnel		
	Mr. Suresh Deshpande	41.92	32.40
	Mrs. Chitra Buzruk	0.30	0.23
	Mrs. Sonali Anand Deshpande	0.62	0.48
	Mrs. Sulabha S Deshpande	3.11	2.41
	Total	171.92	132.55
Dividend received	Subsidiaries		
	Persistent Systems Pte Ltd	19.41	-
	Total	19.41	-
Intercompany deposits given during the year*	Subsidiaries		
	Persistent Systems Inc.	-	271.17
	Persistent Systems France SAS	-	21.37
	Total	-	292.54
Refund of intercompany deposits given*	Subsidiaries		
	Persistent Systems France SAS	29.91	-
	Total	29.91	-
Sale of fixed assets	Subsidiaries		
	Persistent Systems Malaysia Sdn. Bhd.	24.73	-
	Total	24.73	-
Purchase of equity shares	Subsidiaries		
	Persistent Systems Malaysia Sdn. Bhd.	74.88	-
	Total	74.88	-

The remuneration to the key managerial personnel does not include the provisions made for gratuity, long service awards and leave benefits, as they are determined on an actuarial basis for the Company as a whole.

* These transactions are disclosed at the exchange rates prevailing on the date of transaction.



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Persistent Systems Limited

Notes forming part of financial statements

(iii) Outstanding balances

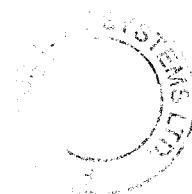
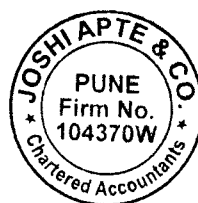
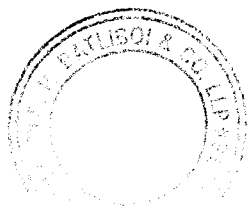
(In ₹ Million)

	Name of the related party and nature of relationship	As at	
		March 31, 2014	March 31, 2013
Loans and advances given	Subsidiaries		
	Persistent Systems Inc.	7.62	3.71
	Persistent Systems Pte Ltd	0.18	0.18
	Persistent Telecom Solutions Inc. (wholly owned subsidiary of Persistent Systems Inc.)	0.02	0.11
	Persistent Systems Malaysia Sdn. Bhd	19.28	-
	Total	27.10	4.00
Advances received	Subsidiaries		
	Persistent Systems France SAS	-	0.56
		-	0.56
Trade payables	Subsidiaries		
	Persistent Systems Inc.	36.48	45.96
	Persistent Systems Malaysia Sdn. Bhd.	63.97	-
	Persistent Telecom Solutions Inc. (wholly owned subsidiary of Persistent Systems Inc.)	29.00	12.85
	Total	129.45	58.81
Trade receivables	Subsidiaries		
	Persistent Systems France SAS	0.10	0.59
	Persistent Systems Inc.	361.12	246.13
	CloudSquads Inc. (wholly owned subsidiary of Persistent Systems Inc.)	2.66	-
	Persistent Telecom Solutions Inc. (wholly owned subsidiary of Persistent Systems Inc.)	29.58	23.84
	Total	393.46	270.56
Intercompany deposits given	Subsidiaries		
	Persistent Systems Inc.	389.61	352.79
	Persistent Systems France SAS	-	29.91
	Total	389.61	382.70
Interest accrued on Intercompany deposits given	Subsidiaries		
	Persistent Systems Inc.	8.41	1.95
	Persistent Systems France SAS	-	0.71
		8.41	2.66
Investments	Subsidiaries		
	Persistent Systems Inc.	473.59	473.59
	Persistent Systems Pte Ltd	15.50	15.50
	Persistent Systems France SAS	97.47	97.47
	Persistent Systems Malaysia Sdn. Bhd.	74.88	-
	Total	661.44	586.56

(iv) Guarantee given on behalf of subsidiary

Persistent Systems Ltd has given a guarantee of \$170,000 to Sunlife Assurance Company of Canada on behalf of Persistent Systems Inc.

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31. Employees stock option plans (ESOP)

Certain information in this note relating to number of shares, options and per share/option price has been disclosed in full and is not rounded off as stated in note 43.

a) Details of Employee stock option plans

The Group has provided various share-based payment schemes to its employees. The details of various equity-settled employee stock option plan ('ESOP') schemes adopted by the Board of Directors are as follows:

ESOP scheme	No. of options granted	Date of adoption by the Board/Members	Initial Grant date	Exercise period
Scheme I	2,280,250	Dec 11, 1999	Dec 11, 1999	*
Scheme II	376,600	Apr 23, 2004	Apr 23, 2004	10 Years
Scheme III	1,266,650	Apr 23, 2004	Apr 23, 2004	*
Scheme IV	3,479,125	Apr 23, 2006	Apr 23, 2006	10 Years
Scheme V	945,262	Apr 23, 2006	Apr 23, 2006	*
Scheme VI	608,125	Oct 31, 2006	Oct 31, 2006	10 Years
Scheme VII	892,487	Apr 30, 2007	Apr 30, 2007	10 Years
Scheme VIII	21,000	Jul 24, 2007	Jul 24, 2007	3 Years
Scheme IX	687,231	Jun 29, 2009	Jun 29, 2009	10 Years
Scheme X	1,531,136	Jun 10, 2010	Oct 29, 2010	3 Years

*No contractual life is defined in the scheme

The vesting period and conditions of the above ESOP schemes is as follows:

All the above ESOP schemes have service condition, which require the employee to complete a specified period of service, as a vesting condition. The vesting pattern of various schemes has been provided below:

(i) Scheme I to V, VII and VIII & X:

Service period from the date of grant	% of Options vesting		
	Scheme I to V & X	Scheme VII	Scheme VIII
12 Months	10%	20%	25%
24 Months	30%	40%	50%
36 Months	60%	60%	75%
48 Months	100%	80%	100%
60 Months	NA	100%	NA

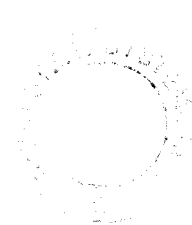
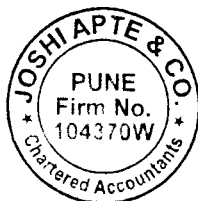
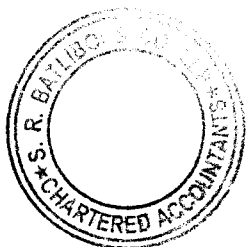
(ii) Scheme VI:

Service period from the date of grant	% of Options vesting
18 Months	30%
Every quarter thereafter	5%

(iii) Scheme IX:

Service period from the date of grant	% of Options vesting
30– 60 Months varying from employee to employee	100%

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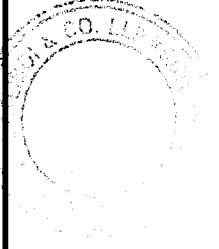


Persistent Systems Limited
Notes forming part of financial statements

b) Details of activity of the ESOP schemes

(i) Movement for the year ended March 31, 2014 and March 31, 2013

ESOP Scheme	Particulars	Year ended	Outstanding at the beginning of the Year	Granted during the Year	Forfeited during the Year	Exercised during the Year	Outstanding at the end of the Year	Exercisable at the end of the Year
Scheme I	Number of Option	March 31, 2014	4,271	-	5	70	4,196	4,196
	Weighted Average Price	March 31, 2014	12.16	-	11.64	17.59	12.07	12.07
	Number of Option	March 31, 2013	4,485	-	214	-	4,271	4,271
	Weighted Average Price	March 31, 2013	12.14	-	11.67	-	12.16	12.16
Scheme II	Number of Option	March 31, 2014	14,006	-	-	7,098	6,908	6,908
	Weighted Average Price	March 31, 2014	96.40	-	-	96.41	96.39	96.39
	Number of Option	March 31, 2013	21,356	-	-	7,350	14,006	14,006
	Weighted Average Price	March 31, 2013	72.14	-	-	25.92	96.40	96.40
Scheme III	Number of Option	March 31, 2014	223,699	-	-	25,598	198,101	198,101
	Weighted Average Price	March 31, 2014	62.40	-	-	63.86	62.21	62.21
	Number of Option	March 31, 2013	272,822	-	1,751	47,372	223,699	222,054
	Weighted Average Price	March 31, 2013	62.59	-	61.34	63.57	62.40	62.44
Scheme IV	Number of Option	March 31, 2014	1,021,767	-	12,800	176,843	832,124	826,124
	Weighted Average Price	March 31, 2014	102.51	-	122.24	102.12	102.29	102.29
	Number of Option	March 31, 2013	1,144,804	-	42,200	80,837	1,021,767	719,076
	Weighted Average Price	March 31, 2013	102.33	-	121.11	90.27	102.51	94.21
Scheme V	Number of Option	March 31, 2014	130,921	2	2	20,584	110,335	110,284
	Weighted Average Price	March 31, 2014	53.39	-	44.46	55.04	53.08	53.08
	Number of Option	March 31, 2013	140,563	-	2	9,640	130,921	130,868
	Weighted Average Price	March 31, 2013	53.61	-	44.46	56.61	53.39	53.39
Scheme VI	Number of Option	March 31, 2014	13,454	-	-	13,454	-	-
	Weighted Average Price	March 31, 2014	61.34	-	-	61.34	-	-
	Number of Option	March 31, 2013	13,454	-	-	-	13,454	13,454
	Weighted Average Price	March 31, 2013	61.34	-	-	-	61.34	61.34
Scheme VII	Number of Option	March 31, 2014	168,788	-	4,800	64,100	99,888	88,887
	Weighted Average Price	March 31, 2014	83.85	-	122.24	80.66	84.06	79.33
	Number of Option	March 31, 2013	184,487	-	7,800	7,900	168,788	141,987
	Weighted Average Price	March 31, 2013	84.76	-	122.24	67.05	83.85	76.61
Scheme VIII	Number of Option	March 31, 2014	3,500	-	-	-	3,500	3,500
	Weighted Average Price	March 31, 2014	96.41	-	-	-	96.41	96.41
	Number of Option	March 31, 2013	3,500	-	-	-	3,500	3,500
	Weighted Average Price	March 31, 2013	96.41	-	-	-	96.41	96.41



Persistent Systems Limited

Notes forming part of financial statements

ESOP Scheme	Particulars	Year ended	Outstanding at the beginning of the Year	Granted during the Year	Forfeited during the Year	Exercised during the Year	Outstanding at the end of the Year	Exercisable at the end of the Year
Scheme IX	Number of Option	March 31, 2014	317,327	-	-	132,311	185,016	185,016
	Weighted Average Price	March 31, 2014	109.48	-	-	109.48	109.48	109.48
	Number of Option	March 31, 2013	399,131	-	2,000	79,804	317,327	231,579
	Weighted Average Price	March 31, 2013	109.48	-	109.48	109.48	109.48	109.48
Scheme X	Number of Option	March 31, 2014	1,281,208	-	101,250	27,142	1,152,816	280,907
	Weighted Average Price	March 31, 2014	407.53	-	409.24	392.21	407.74	399.11
	Number of Option	March 31, 2013	845,365	528,771	92,578	350	1,281,208	64,313
	Weighted Average Price	March 31, 2013	389.17	434.07	391.63	363.05	407.53	400.07
Total	Number of Option	March 31, 2014	3,178,941	-	118,857	467,200	2,592,884	1,703,923
	Number of Option	March 31, 2013	3,029,967	528,771	146,544	233,253	3,178,941	1,545,108

The weighted average share price for the period over which stock options were exercised was ₹ 760.56 (previous year ₹ 466.43).

c) Details of exercise price for stock options

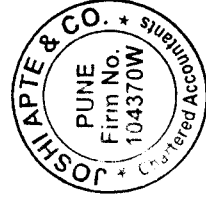
The details of exercise price for stock options outstanding at the end of the year are as follows:

Scheme	Range of exercise price	As at March 31, 2014			As at March 31, 2013		
		No. of Options outstanding	Weighted average remaining contractual life (in years)		No. of Options outstanding	Weighted average remaining contractual life (in years)	
Scheme I	4.08 – 19.13	4,196	Note (i)		4,271	Note (i)	
Scheme II	25.92 – 96.41	6,908	07.46		14,006	7.11	
Scheme III	25.92 – 96.41	198,101	Note (i)		223,699	Note (i)	
Scheme IV	44.46 – 122.24	832,124	08.81		1,021,767	09.02	
Scheme V	44.46 – 88.28	110,335	Note (i)		130,921	Note (i)	
Scheme VI	44.46 – 61.34	-	-		13,454	08.19	
Scheme VII	48.34 – 122.24	99,888	08.85		168,788	09.03	
Scheme VIII	96.41 – 96.41	3,500	00.46		3,500	01.15	
Scheme IX	109.48 – 109.48	185,016	09.04		317,327	09.08	
Scheme X	315.15 – 559.40	1,152,816	04.55		1,281,208	05.09	

Note (i) No contractual life is defined in the scheme.



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d) Effect of the employee share-based payment plans on the statement of profit and loss and on its financial position

Compensation expense arising from equity-settled employee share based payment plans for the year ended March 31, 2014 amounted to ₹ NIL (Previous year ₹ 0.94 million). The liability for employee stock options outstanding as at March 31, 2014 is ₹ 26.96 million (Previous year ₹ 30.48 million).

e) Details of stock options granted during the year

The weighted average fair value of the stock options granted during the current year is ₹ NIL (Previous year ₹ 159.92). The Binomial tree valuation model has been used for computing the weighted average fair value considering the following inputs:

	For the year ended	
	March 31, 2014 Scheme X	March 31, 2013 Scheme X
Weighted average share price	NIL	₹ 466.43
Exercise Price	NIL	₹537.25 - ₹ 559.40
Expected Volatility	NIL	35.28% - 39.00%
Historical Volatility	NIL	31.52% - 61.52%
Life of the options granted (Vesting and exercise period)	NIL	7 Years
Dividend yield	NIL	1.00%
Average risk-free interest rate	NIL	7.90% - 8.60%
Expected dividend rate	NIL	50%

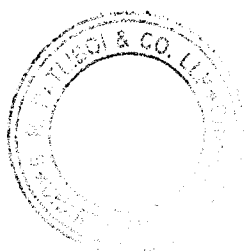
The expected volatility was determined based on historical volatility data. The historical volatility is calculated as the standard deviation of daily lognormal returns from the stock of the Company/ comparable Companies. To allow the effect of early exercise of the options the exercise period has been considered as one year after the vesting date where the share price is expected to be 2.50 times the exercise price.

f) Impact on the reported net profit and earnings per share by applying the fair value based method

Since the Company uses intrinsic value method as required by the Guidance Note on Accounting for Employee Share-based Payments issued by Institute of Chartered Accountants of India, the impact on reported net profit and Earnings Per Share by applying the fair value method is set out as follows:

	(In ₹ million)	
	For the year ended	
	March 31, 2014	March 31, 2013
Profit after tax	2,485.70	1,818.09
Add: Employee stock compensation under intrinsic value method	-	0.94
Less: Employee stock compensation under fair value method	(44.22)	(105.57)
Pro forma profit	2,441.48	1,713.46
Earnings Per Share		
Basic		
- As reported	63.89	47.12
- Pro forma	62.75	44.40
Diluted		
- As reported	62.14	45.45
- Pro forma	61.04	42.84

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32. Contingent liabilities

The Company does not have any contingent liability as on March 31, 2014 (Previous year ₹ Nil)

33. Capital and other commitments

	(In ₹ million)	
	As at	
	March 31, 2014	March 31, 2013
Capital commitments		
Estimated amount of contracts remaining to be executed on capital account and not provided for	116.13	99.67
Other commitments		
Forward contracts	5,885.55	4,827.76

For commitments relating to lease agreements, please refer note 29.

34. Auditors' remuneration

	(In ₹ million)	
	For the year ended	
	March 31, 2014	March 31, 2013
As auditor:		
- Audit fee	4.57	4.02
- Tax audit fee	0.16	0.14
In other capacity:		
- Other services	0.24	0.30
Reimbursement of expenses	0.05	0.03
	5.02	4.49

35. Research and development expenditure

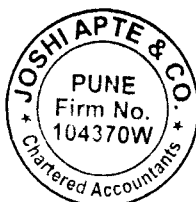
The particulars of expenditure incurred on in-house research and development center approved by the Department of Scientific and Industrial Research (DSIR) is as follows:

	(In ₹ million)	
	For the year ended	
	March 31, 2014	March 31, 2013
Capital	2.43	-
Revenue	37.18	27.87
	39.61	27.87

36. Details of dues to micro and small enterprises as defined under MSMED Act, 2006

There are no defaults and overdue amounts payable to suppliers, who have intimated about their status as Micro and Small Enterprises as per the provisions of Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act, 2006).

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Persistent Systems Limited**Notes forming part of financial statements****37. Value of imports calculated on CIF basis**

	(In ₹ million)	
	For the year ended	
	March 31, 2014	March 31, 2013
Capital goods	165.77	140.71
	165.77	140.71

38. Expenditure in foreign currency (accrual basis)

	(In ₹ million)	
	For the year ended	
	March 31, 2014	March 31, 2013
Travelling and conveyance	148.42	102.87
Cost of technical professionals	1,025.14	907.67
Salary and allowances	273.69	247.00
Commission on sales	75.98	41.24
Others	64.62	69.07
	1,587.85	1,367.85

39. Earnings in foreign currency (accrual basis)

	(In ₹ million)	
	For the year ended	
	March 31, 2014	March 31, 2013
Sale of software	10,606.23	9,088.19
Interest	20.05	5.26
Dividend	19.41	-
Others	3.63	3.84
	10,649.32	9,097.29

40. Net dividend remitted in foreign exchange

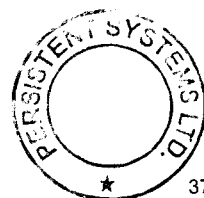
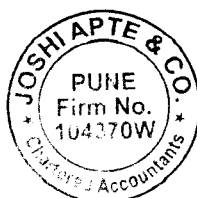
Particulars	Period to which dividend relates	No. of non-resident shareholders	No. of equity shares held on which dividend was due (in million)	(In USD million)	
				For the year ended	
				March 31, 2014	March 31, 2013
Final dividend	2011-12	2	2.13		0.09
Interim dividend	2012-13	2	2.13		0.24
Final dividend	2012-13	2	2.13	0.10	-
Interim dividend	2013-14	2	2.13	0.27	-

41. Loans and advances in the nature of loans given to subsidiaries and associates and firms / companies in which directors are interested**a) Advance to Persistent Systems Inc.**

- Balance as at March 31, 2014 ₹ 7.62 million (Previous year: ₹ 3.71 million).
- Maximum amount outstanding during the year ₹ 14.39 million (Previous year: ₹ 52.47 million).
- There is no repayment schedule in respect of this loan. It is repayable on demand.

b) Advance to Persistent Systems Pte. Ltd

- Balance as at March 31, 2014 ₹ 0.18 million (Previous year: ₹ 0.18 million)
- Maximum amount outstanding during the year ₹ 0.76 million (Previous year: ₹ 1.98 million)
- There is no repayment schedule in respect of this loan. It is repayable on demand.



Persistent Systems Limited**Notes forming part of financial statements**

c) Advance to Persistent Telecom Solutions Inc.

- Balance as at March 31, 2014 ₹ 0.02 million (Previous year: ₹ 0.11 million)
- Maximum amount outstanding during the year ₹ 2.06 million (Previous year: ₹ 1.77 million)
- There is no repayment schedule in respect of this loan. It is repayable on demand.

d) Advance to Persistent Systems Malaysia Sdn. Bhd.

- Balance as at March 31, 2014 ₹ 19.28 million (Previous year: ₹ Nil)
- Maximum amount outstanding during the year ₹ 44.66 million (Previous year: ₹ Nil)
- There is no repayment schedule in respect of this loan. It is repayable on demand.

e) Loan to Persistent Systems Inc.

- Balance as at March 31, 2014 ₹ 389.61 million (Previous year: ₹ 352.79 million)
- Maximum amount outstanding during the year ₹ 389.61 million (Previous year: ₹ 352.79 million)
- Principle and interest is payable at the end of 3 years @ LIBOR + 3.5% p.a.

f) Loan to Persistent Systems France SAS

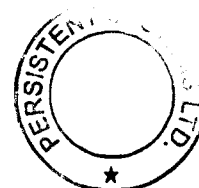
- Balance as at March 31, 2014 ₹ Nil (Previous year: ₹ 29.91 million)
- Maximum amount outstanding during the year ₹ 29.91 million (Previous year: ₹ 31.20 million)
- Principal and interest is payable at the end of 3 years @ 3.43% p.a.

42.

- a) The ESOP schemes of Persistent Systems Limited ("the Company") are administered through the ESOP Trust. As per the provisions of the Trust Deed, the Trust is constituted as an irrevocable trust and in no event the funds of the Trust shall revert to the Company. The Company has obtained a legal opinion which states that the Company has no right to the assets of the Trust. In view of this position, the Company has not consolidated the financial statements of the ESOP Trust in the standalone financial statements of the Company.
- b) The Company had adjusted the difference between the cost incurred by the Trust for the purpose of purchase of shares and the exercise price of those shares which have been exercised by the employee during the earlier periods/years to General Reserve, in accordance with Guidance Note on accounting for Employee share based payment, issued by the Institute of Chartered Accountants of India. However in view of the legal opinion referred to in a) above, the Company has reversed the amount of ₹ 92.85 million, initially transferred to General Reserve.
- c) The financial statements of the Trust have been presented below:

Balance Sheet**(In ₹ million)**

	As at March 31, 2014	As at March 31, 2013
Corpus fund and liabilities		
Corpus Fund	0.60	0.60
(A)	0.60	0.60
Income and Expenditure Account		
Balance as per last financial Statement	195.38	146.71
Add: Excess of Income over expenditure for the year	75.10	48.67
(B)	270.48	195.38
Current Liabilities and Provisions		
Due to ESOP Holders	0.11	0.21
Provision for Taxation	6.73	3.93
(C)	6.84	4.14
(A)+(B)+(C)	277.92	200.12



Persistent Systems Limited**Notes forming part of financial statements**

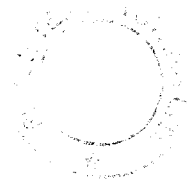
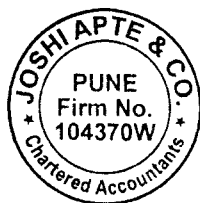
Assets	(In ₹ million)	
	As at March 31, 2014	As at March 31, 2013
Current Investments		
Investments in Shares of Persistent Systems Limited	65.51	76.31
2,834,277 shares of ₹ 10 each (Previous year 3,301,476 shares of ₹ 10 each)		
Investment in Mutual Funds	203.67	68.80
(A)	269.18	145.11
Cash and Bank Balances		
Balance with Banks		
- on Savings account	0.16	0.85
- on Deposit account	-	44.50
(B)	0.16	45.35
Other Current Assets		
Accrued Interest on Fixed Deposits	-	3.94
Advance Income Tax	8.58	5.72
(C)	8.58	9.66
(A)+(B)+(C)	277.92	200.12

Income and Expenditure Account

Income	(In ₹ million)	
	For the year ended March 31, 2014	For the year ended March 31, 2013
Dividend on Shares	32.79	28.82
Dividend on Mutual Funds	0.51	-
Profit on sale/ redemption of investments	41.98	15.13
Bank Interest	2.67	5.80
Total Income	77.95	49.75

Expenditure	(In ₹ million)	
	For the year ended March 31, 2014	For the year ended March 31, 2013
Bank Charges	0.05	-
Income Tax	2.80	1.08
Total Expenditure	2.85	1.08
Excess of Income over expenditure	75.10	48.67

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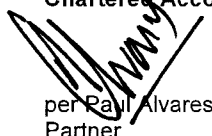
Persistent Systems Limited

Notes forming part of financial statements

43. The financial statements are presented in ₹ Million and decimal thereof except for per share information or as otherwise stated.
44. Previous year's figures have been regrouped where necessary to conform to current year's classification.

As per our report of even date

For S. R. BATLIBOI & CO LLP
ICAI Firm registration no. 301003E
Chartered Accountants



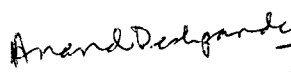
per Paul Alvares
Partner
Membership no.: 105754

For JOSHI APTE & CO
ICAI Firm registration no. 104370W
Chartered Accountants

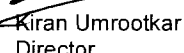


per C.K. Joshi
Partner
Membership no.: 030428

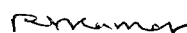
For and on behalf of the Board of Directors of
Persistent Systems Limited



Dr. Anand Deshpande
Chairman and Managing Director



Kiran Umrootkar
Director



Rohit Kamat
Chief Financial Officer



Arhit Atre
Company Secretary

Place : Pune
Date : April 19, 2014

Place : Pune
Date : April 19, 2014

Place : Pune
Date : April 19, 2014

Place : Pune
Date : April 19, 2014

